



**Business Development Week 2012 was an overwhelming success for the Southeast Texas Economic Development Foundation.**

Registrations topped 600 and 19 area businesses helped sponsor the event. We would like to thank Lamar Institute of Technology for partnering with us as the 2012 Presenting Sponsor.

**What the participants are saying.....**

*Very informative  
Practical applications  
Many new ideas*

***"Tell more people about it. Make sure all of the businesses in the area know about Business Development Week"***

*Great tips  
Lots of new contacts  
Interesting and engaging  
Cannot wait till next year*

**Business Development Week is designed to provide valuable workshops and seminars for entrepreneurship, growth, and expansion opportunities for existing businesses. The four day event includes seminars addressing areas of interest such as exporting, health care, professional development, human resources, risk management, social media and more. A menu of choice allows business owners and employees the opportunity to attend multiple sessions throughout the week. BDW is also able to present panel discussions to allow business owners the opportunity to discuss best practices.**

Plans are underway for Business Development Week 2013. Minor changes to the format will make the event more accessible and beneficial to attendees. This week of business development is sure to enhance the economic growth of Southeast Texas.

# A Special Thanks.....



Statesman provides hands-on government loan structuring support and turnkey packaging services to lending institutions throughout the southwestern United States. Assistance includes addressing the concerns of lenders, borrowers and the government, and staying current with policies and procedures that impact applications so that the package information is presented accurately to the government agencies, thereby insuring collectability of guarantees if the need arises. Having prepared applications for over 20 years, Statesman understands challenging eligibility issues and how to work through them. We appreciate all the work Statesman does on our behalf.

## HIRD, CHU & LAWJI, PLLC ERIC R. HIRD, Attorney at Law

Eric Hird of Hird, Chu & Lawji PLLC, is responsible for the legal review of SBA documents. Eric is an SBA 504 Designated Attorney and collects the necessary documentation to prepare closing documents submitted to SBA for final debenture sale. SBAlliance appreciates his dedication to detail and commitment to the success of our program.



Snider Law Firm, PLLC provides both common and highly-specialized transaction and litigation legal services for small- to medium-sized businesses and individuals in and around the cities of Houston and Beaumont. Snider Law Firm concentrates in areas of insurance claim litigation, commercial and consumer litigation, real estate and business law, including labor and employment, contract disputes and more. Walt Snider has been a great contributor to the success of the Foundation and SBAlliance. We appreciate the continued support through their services.



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*Every  
successful  
individual  
knows that his  
or her  
achievement  
depends on a  
community of  
persons  
working  
together.  
-Paul Ryan*

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